

"Infra Solutions For Success"



#### INTRODUCTION

- ✓ Unified infrastructure solution provider from 2009 , JAS-ANZ certified ISO 9001 : 2008 organisation, CRISIL verification for organizational stability and Member of Indian Green Building Council
- ✓ Expertise in providing one stop solution in Infrastructure Consulting Services, Transaction Services, Contracting Services & Facility Management Services
- ✓ 750 + Stores / Points identified for Corporate clients in line with requirements across various town classes nationally
- ✓ 500000 Sq. Ft of Carpet Space Built for Corporate Clients over the years
- ✓ Building value for a spectrum of corporate clients
- ✓ Trusted advisor to major corporate clients
- ✓ Experienced Management team with over 75 man years of experience in the industry



#### **OUR VISION**

To be a part of the growth chronicle of our customers. To be the best and unique one stop solution provider to all aspects related to Infrastructure for Corporates.



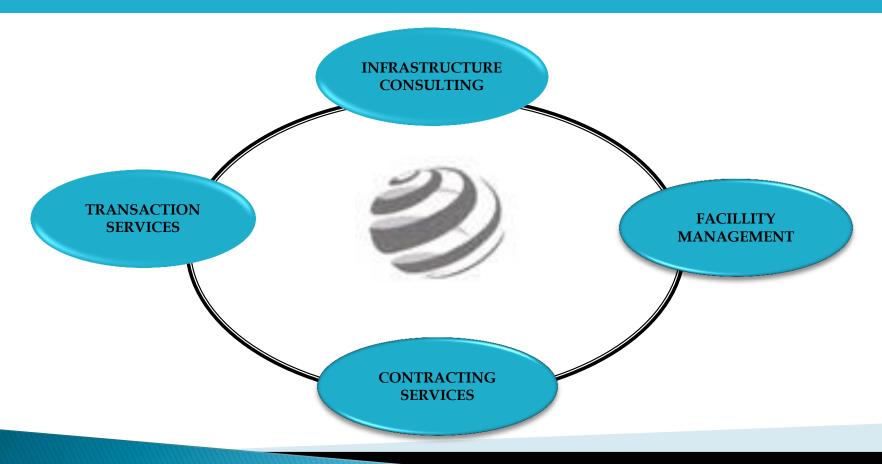
#### **OUR MISSION**

To be recognized in the marketplace as a quality driven service provider, business centered on servicing our client relationships with both smart solutions and professional project management expertise. The goal of these services is to provide a measurable improvement in a client's facility and/or building asset within the following predetermined criteria:

- Value for money solutions
- Efficient & effective planning
- Attention to details with quality products and services
- Application of sustainable energy principles
- Long term investment value



# THE PROPOSITION





# THE PRODUCT





#### STRATEGIC FOCUS

Alacrity offers tailor made infrastructure service solutions involving local research and global approach to clients. With presence across India through direct network, we are able to provide quality service without compromise





#### **UNIFIED SERVICES**

#### **Infrastructure Consulting**

- □Extensive study and analysis of the real estate sector
- ☐ Assist clients in identifying, implementing and managing solutions to enable real estate to more effectively support clients core financial and operating strengths
- ☐ Physical location, human resources, operational & financial issues are synthesized into a comprehensively tailored solution targeted & delivered for maximum client benefit

#### **Transaction Services**

- □Assist reputed corporates and local land lords by optimally positioning and marketing properties and unlocking hidden opportunities for our clients
- ☐ Provide real estate counseling services, perform cost of occupancy services, identify opportunities and negotiate transactions
- ☐ Provide both retailers and owners to rapidly break into new markets, locate strategically and maximize asset values

#### **Contracting Services**

- □Commercial Space planning and designing.
- □ Core competency in civil, electrical, networking, mechanical, air-conditioning and other disciplines related to Infrastructure
- □ Dedicated team of highly qualified and experienced designers, project managers, engineers, supervisors and skilled labor force to ensure work execution at any given point of time with a reputation of working round the clock.

#### **Facility Management**

- □Undertake preventive maintenance activity for corporates across all their establishment be it office, retail or ATM network.
- □ Relocation of office space with a consistence strategy to acquire space and accommodate expansion.
- ☐ Model delivers efficiency and accountability both internally and to the client



# **OUR PRESENCE**

- **Delhi**
- **Haryana**
- **Punjab**
- **Uttarakhand**
- Uttar Pradesh
- 🛂 Bihar
- **√** Jharkhand
- Madhya Pradesh
- Chhattisgarh
- odisha •
- Andhra Pradesh
- Karnataka
- Tamil Nadu
- Kerala





# **OUR MAJOR CLIENTELE**





# **OUR QUALITY POLICY**

To consistently provide customer value and satisfaction in Products & Services, through eminent leadership, continual improvement, employee development, recognition and social responsibility





# **OUR ACCREDITATIONS**









#### **CLIENT TESTIMONIALS**

It gives us immense pleasure to pen down a few words on our association with M/s Alacrity Infra Solutions & Services Pvt. Ltd. since their inception in 2009.

M/s Alacrity Infra Solutions & Services Pvt. Ltd. was introduced to Axis Bank in 2009 to offer upkeep & maintenance service for Offsite ATM's. The feedback from various branches on the services offered for the Offsite ATM's was so overwhelming, spread over a span of 2 years that, it was decided to empanel M/s Alacrity in the year 2011. Post empanelment in 2011 M/s Alacrity Infra Solutions under the able leadership & guidance of Mr. Manoj & Mr. Rajeev have successfully completed 10 plus branch/project interiors including the electrical installations across South Zone.

M/s Alacrity Infra solutions have also been instrumental in sourcing premises for us in FY 2012-13, thereby proving their overall ability in providing complete solution with respect to Infrastructure.

Quality workmanship, Timely completion & Excellent co-ordination, follow-up & supervision by a team of skilled, dedicated& committed staff has ensured the remarkable success, achievement & growth of M/s Alacrity Infra Solutions. We wish the entire team all the success & growth in the coming years.

#### Sunil Arvind, Axis Bank Ltd



#### **CLIENT TESTIMONIALS**

I like to extend my appreciation for the efforts and professionalism displayed during Standard Chartered Bank transaction. Wishing you all success and looking forward to many more such transactions. Good luck!

#### K.Kishore, Jones Lang LaSalle

Thrissur Builders Pvt Ltd was approached by Alacrity Infra for leasing our Property in Pipe Line Signal Junction, Palarivattom, Kochi for M/s Standard Chartered Bank Branch. Throughout the entire period of negotiations and finalization and until registration of rent lease agreement, their co-operation, co-ordination was very professional and excellent and we are in appreciation of their services. We are sure the same professional services will be extended to any organization or individual who approaches or approached by them.

#### Suresh Kumar T.P, Thrissur Builders Pvt Ltd.

This is to inform that M/S Alacrity Infra Solutions & Services Pvt Ltd, Alacrity House, K.M.J Building, Panampilly Nagar, Cochin - 682036 are one of our approved furnishers in our Banks panel. They have recently furnished our Aluva Branch and a couple of ATMs and the Work has been satisfactory

#### Venkatachalam P, ING Vysya Bank Ltd



#### **CLIENT TESTIMONIALS**

Happy with the service of Alacrity Infra. Starting from the location identification to the registration of the property. They take care of 360 degree aspects.

#### Ragesh Krishnan, Vodafone Cellular Ltd

Alacrity Infra Solutions and Services Pvt. Ltd. Was awarded the contract by Tata Capital Financial Services Limited for the renovation of our Vizag branch. I am extremely glad to report that the project was executed very professionally and in a very timely manner enabling the branch to shift within the agreed timelines. The quality of the work done was satisfactory and would highly recommend them for future projects

#### Karimi Mantri, Tata Capital Financial Services Ltd

We at Thomas Cook are satisfied and happy on the final output of M/s Alacrity Infra, who worked on our Trivandrum and Support Centre Branches. Their timely support on architectural and around the clock were best in class. Over all they were cost effective, efficient and delivered on the timelines.

We would always recommend them for future project and wish them good luck in their Endeavour

#### Jayasimha, Thomas Cook India Ltd



#### **EXECUTIVE BOARD**

# Shaji C.V | Director

Shaji C V, an Engineer by profession has over 35 + years of work experience primarily in to power generation and large scale project management. Mr. Shaji was a part of the ICICI Infrastructure team since inception based at Mumbai. A self-made entrepreneur in the last decade, he has spent a huge amount of time in building up what Alacrity Infra is today from scratch. From a humble beginning in the financial product distribution to the current stature of transaction services, contracting services and the likes, he has seen it all.

According to Shaji, there's no bigger challenge or achievement than delivering a multi-million dollar project with minimal or no cost variation, on-time and to the best quality. The thought of delivering world-class facilities at optimal costs and within an optimal time frame is incredibly exciting.

shaji@alacritygroup.in 95 678 65131



#### **EXECUTIVE BOARD**

# Manoj G.B | Whole Time Director

Manoj G.B, has over 17+ years of work experience working with leading brands like Godrej and ICICI Bank. Architect by profession and armed with an MBA, a thorough professional he had stints earlier in his career with Godrej and ICICI Bank and was instrumental in setting up distribution channels across Kerala and a large part of Tamil Nadu for the verticals he served. His latest stint prior to Alacrity infra was with a private banking company Allegro Capital where in the spirit of entrepreneurship struck. The result is what you see today – amalgamation of experience along with the spirit of youth.

Manoj sees the symphony of space, form and function that a vacant site invites. Ideas are his currency. Culture shapes his credo. But instinct is his watchword. Manoj has it. He trusts it. He drives all aspects of design strategy, quality and validation of the company's building and interior design practice. As well, he manages the entire operations including client services and contracting services, also spearheads the company's knowledge and research-based initiatives firm-wide.

manoj@alacritygroup.in



#### **EXECUTIVE BOARD**

# Rajeevan R .S | Whole Time Director

Rajeevan R.S, a Financial Services expert, has over 14+ years of work experience. While his initial years of career was spent in Pharma and the Auto sector with the likes of Eli Lilly & Co and Saud Bahwan (Sultanate of Oman), it was in financial services that Raj implemented key deliverables for ICICI, Kotak, HDFC, Allegro Capital and Reliance Capital. Prior to Alacrity Infra, he was a part of the senior management in Reliance Capital.

Raj has such a passion for quality and excellence in everything he does, that he'll audit each and every task and decision, questioning the objective and the end result to guarantee the best outcome. According to him, there are no limits to what one can achieve. Raj is focused on driving growth, operational excellence, company strategy, Sales & Marketing, Finance & Administration and building the best possible leadership team to achieve Alacrity Infra's vision of becoming a national leader in its field.

raj@alacritygroup.in 98 951 04677



#### TRANSACTION SERVICES

#### Client















#### Mandate Details

Branch and ATM Network across South | 2009 onwards | Advisor

Branch Network for various clients across Kerala | 2011 onwards | Advisor

Branch Network across South | 2009 onwards | Advisor

Branch and ATM Network across South | 2009 onwards | Advisor

Branch Network across South | 2009 onwards | Advisor

Branch Network across South | 2009 onwards | Advisor

Branch Network across South | 2009 onwards | Advisor



#### **CONTRACTING SERVICES**

# Client

#### Mandate Details



Branch Network across South | 2009 onwards | Vendor



Turnkey Projects | 2009 onwards | Vendor



Branch Network across South | 2009 onwards | Vendor



Branch Network across South | 2009 onwards | Vendor



Branch Network across South | 2013 onwards | Vendor



Branch Network across South | 2011 onwards | Vendor



#### **CONTRACTING SERVICES**

#### Client

#### Mandate Details



Branch Network across South | 2013 onwards | Vendor

Branch Network across South | 2009 onwards | Vendor

Next Generation Furniture

Turnkey Projects | 2009 onwards | Vendor



Branch Network across South | 2013 onwards | Vendor



Branch Network across South | 2011 onwards | Vendor



# **CONTRACTING SERVICES**

Client

#### Mandate Details



Branch Network across South | 2014 onwards | Vendor



Branch Network across South | 2013 onwards | Vendor



DLF IT Park Chennai | 2014 onwards | Vendor



# **CONTRACTING SERVICES - TMFL**



**Mandate**Branch Network

**TAT** 40 days

**Deliverables** Execution

Value 2.5 million ( Average)

**Locations**Across South
India











# **CONTRACTING SERVICES - AXIS BANK LTD**



**Mandate** Branch Network

**TAT** 40 days

#### **Deliverables**

Design & Execution

Value
3.5 million
( Average)

**Location**s Across South India











# **CONTRACTING SERVICES - FIT**



Mandate
State projects
TAT
60 days

**Deliverables** Turnkey

Value 8 million ( Average)

**Locations**All across Kerala





Project value: INR 8 million

Type of work: Turnkey (Modular & Wood work)



# **CONTRACTING SERVICES - INDUSIND BANK**

# Indusind Bank 🕡

**Mandate**Branch network

**TAT** 45 days

**Deliverables**Design & Execution

Value 2 million ( Average)

**Locations** Kerala, AP, TN











# **CONTRACTING SERVICES - ING VYSYA BANK**



**Mandate**Branch network

**TAT** 45 days

**Deliverables**Design & Execution

Value 3.5 million ( Average)

**Locations** Across South India











# **CONTRACTING SERVICES - DCB BANK**

# **DCB BANK**

**Mandate** Branch network

> TAT 45 days

**Deliverables**Design & Execution

Value 1.5 million ( Average)

**Locations**Across South India











# **CONTRACTING SERVICES - RELIANCE GENERAL INSURANCE**

#### **RELIANCE**

Capital

**Mandate**Claim Processing
Centre

**TAT** 60 days

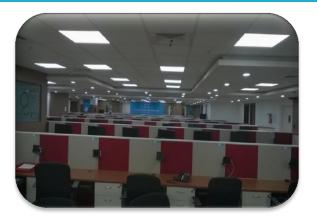
**Deliverables**Design & Execution

**Value** 20 million

**Location** Hyderabad











# **CONTRACTING SERVICES - YES BANK**

# YES BANK

**Mandate** Branch network

**TAT** 45 days

**Deliverables**Design & Execution

Value
2.5 million
( Average)

**Locations** Across South India











# CONTRACTING SERVICES - JLL ACCENTURE DLF IT PARK



**Mandate** Cafeteria

**TAT** 45 days

**Deliverables** Execution

**Value** 3.5 million

**Location** Chennai











# **CONTRACTING SERVICES - THOMAS COOK**



Mandate Branch network TAT 45 days

**Deliverables** Execution

Value 1 million ( Average)

**Locations** Kerala











#### **REACH US**

Alacrity Infra Solutions and Services Pvt. Ltd. Alacrity House, 27/3151 C, 1<sup>st</sup> Floor, KMJ Building, Panampilly Nagar, Cochin, Kerala, India - 682 036

Board Line 91 484 4016454 | Mob 91 98 951 04677 Fax 91 484 4016454 info@alacritygroup.in www.alacritygroup.in



# THANK YOU

